## **Glossary of Terms**

The glossary defines legislative, administrative, programming and budget terms referred to in this guidance. Frequently used abbreviations are included.

**Accrual:** An estimate of cost that has been incurred but not yet paid by the Agency. An accrual is calculated for a specific agreement. It helps provide current information on the financial status of an activity and program.

**Activity:** A set of actions through which inputs such as commodities, technical assistance and training are mobilized to produce specific outputs such as vaccinations given, schools built, and micro-enterprise loans issued. Activities are undertaken to achieve "strategic," "special," or "strategic support" objectives that have been formally approved and notified to Congress.

Actual Year: Last completed fiscal year; in this case, FY 2004.

Agency Strategic Plan: See Joint State-USAID Strategic Plan.

**Agreement:** An agreement is the formal mutual consent of two or more parties. The Agency employs a variety of agreements to formally record understandings with other parties, including grant agreements, cooperative agreements, strategic objective agreements, memoranda of understanding, interagency agreements, contracts, and limited scope grant agreements. In most cases, the agreement identifies the results to be achieved, respective roles and contributions to resource requirements in pursuit of a shared objective within a given timeframe.

Annual Performance Plan: See Performance Budget.

Annual Performance Report: See Performance and Accountability Report (PAR).

**Annual Report:** The document that is reviewed internally and submitted to USAID headquarters by the field or Washington operating unit on an annual basis. The Annual Report is used to produce several other Agency reports.

**Appropriation:** An act of Congress permitting Federal agencies to incur obligations for specified purposes, e.g., Consolidated Appropriations Act, 2005.

**Appropriation Accounts:** The separate accounts for which specific dollar amounts are authorized and appropriated.

**Authorization:** Substantive legislation that establishes legal operation of a Federal program, either indefinitely or for a specific period, and sanctions particular program funding levels, e.g., the Foreign Assistance Act of 1961, as amended (FAA).

**Bilateral Assistance:** Economic assistance provided by the United States directly to a country or through regional programs to benefit one or more countries indirectly. (USAID Child Survival and Health Programs Fund, Development Assistance, Economic Support Fund, Assistance for Eastern Europe and the Baltic States, Assistance for the Independent States of the Former Soviet Union, and most P.L. 480 food aid are among the U.S. bilateral programs. Others include Peace Corps and International Narcotics Control.)

**Budget Authority:** Authority provided to the U.S. Government by law to enter into obligations that result in outlays of government funds.

Budget Justification: See Congressional Budget Justification.

Budget Year: Year of budget consideration; in this case, FY 2006.

**Child Survival and Health Programs Fund:** An appropriation account (formerly Child Survival and Diseases Program Fund) for funding child survival and maternal health, vulnerable children, assistance to combat HIV/AIDS and other infectious diseases, and family planning activities.

**Congressional Budget Justification:** The presentation to the Congress (CBJ) that justifies USAID's budget request and provides information on the programs, objectives, and results. (Formerly referred to as the Congressional Presentation.)

**Consortium Grant:** A grant to consortia of private and voluntary organizations (PVO) to enable a group of PVOs with similar interests to exchange information and program experiences and to collaborate on programs, thereby avoiding duplication.

**Continuing Resolution:** A joint resolution passed to provide stop-gap funding for agencies or departments whose regular appropriations bills have not been passed by the Congress by the beginning of the fiscal year.

**Cooperative Development Organization (CDO):** A business voluntarily owned and controlled by its users and operated for their benefit.

**Deobligation:** Unexpended funds obligated for a specific activity that are subsequently withdrawn, following a determination that they are not required for that activity.

**Development Assistance:** Assistance under Chapters I and 10 of the Foreign Assistance Act primarily designed to promote economic growth and equitable distribution of its benefits.

**Development Assistance Committee (DAC):** A specialized committee of the Organization for Economic Cooperation and Development (OECD). The purpose of the DAC is to increase total resources made available to developing countries. Member countries jointly review the amount and nature of their contributions to bilateral and multilateral aid programs in the developing countries. DAC members are Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Italy, Japan, the Netherlands, New Zealand, Norway, Sweden, Switzerland, the United Kingdom, the United States, and the Commission of the European Economic Communities.

**Development Fund for Africa (DFA):** The Development Fund for Africa (Chapter 10 of the Foreign Assistance Act), relating to the authorization of long-term development assistance for sub-Saharan Africa, was added to the FAA by the Foreign Operations, Export Financing, and Related Programs Appropriations Act of 1991 (P.L. 101-513).

**Development Loan:** Development assistance that must be repaid, usually a long-term, low-interest loan repayable in U.S. dollars.

**Development Program Grant (DPG):** A grant to assist a private and voluntary organization to strengthen its ability to be an effective development agency.

**Disbursement:** Actual payment made for a product, service or other performance, pursuant to the terms of an agreement.

**Economic Assistance:** Bilateral and multilateral foreign assistance designed primarily to benefit the recipient country's economy. Not included in this category are military assistance, Export-Import Bank activities, Overseas Private Investment Corporation programs and Commodity Credit Corporation short-term credit sales, which have primary purposes other than economic development.

**Economic Support Fund:** An appropriation account for funding economic assistance to countries based on considerations of special economic, political or security needs and U.S. interests. ESF took the place of

Security Supporting Assistance, as provided in Section 10(b)(6) of the International Security Assistance Act of 1978 (92 STAT 735).

**Expenditure:** As reported in this document, an expenditure represents the total value of goods and services received, disbursement for which may not have been made. In other words, it is the total of disbursements and accruals. A disbursement, also referred to as an outlay, represents funds paid from the U.S. Treasury.

**Fiscal Year:** Yearly accounting period, without regard to its relationship to a calendar year. (The fiscal year for the U.S. Government begins October 1 and ends the following September 30.)

**Foreign Assistance Act (FAA):** The Foreign Assistance Act of 1961, as amended (USAID's present authorizing legislation).

**Foreign Operations, Export Financing and Related Programs Appropriation Act:** The Appropriation Act for a particular year for economic (except P.L. 480 food aid) and military assistance and Export-Import Bank.

**FREEDOM Support Act (FSA):** The Freedom for Russia and Emerging Eurasian Democracies and Open Markets Support Act of 1992 (FREEDOM Support Act, P.L. 102-511) authorizes assistance to the Independent States of the former Soviet Union (referred to as Eurasia).

**Global Program or Activity:** A global program or activity refers to a USAID program or activity that takes place across various regions (i.e., trans-regional in nature). This type of program is most often managed by a central operating bureau such as Democracy, Conflict, and Humanitarian Assistance; Economic Growth, Agriculture, and Trade; and Global Health.

**Goal:** A long-term development result in a specific area to which USAID programs contribute and which has been identified as a specific goal by the Agency.

**Government Performance and Results Act:** The Government Performance and Results Act (GPRA) of 1993 (P.L. 103-62) provides for the establishment of strategic planning and performance management in the Federal government.

**Grant:** Assistance to an organization to carry out its activities as opposed to the acquisition of services for USAID or a host country that need not be repaid. (Term also describes a funding instrument for programs of an institution or organizations, e.g., International Executive Service Corps or an international agricultural research center.)

**Gross Domestic Product (GDP):** Measures the market value of total output of final goods and services produced within a country's territory, regardless of the ownership of the factors of production involved, i.e., local or foreign, during a given time period, usually a year. Earnings from capital invested abroad (mostly interest and dividend receipts) are not counted, while earnings on capital owned by foreigners but located in the country in question are included. The GDP differs from the GNP in that the former excludes net factor income from abroad.

**Gross National Product (GNP):** Measures the market value of total output of final goods and services produced by a nation's factors of production, regardless of location of those factors, i.e., in the country or abroad, during a given time period, usually a year. Earnings from capital owned by nationals but located abroad (mostly interest and dividend receipts) are included, while earnings in the country by factors owned by foreigners are excluded.

**Host Country:** A country in which the USAID sponsoring unit is operating.

**Input:** A resource, operating expense or program funded, that is used to create an output.

**Intermediate Result:** The most important results that must occur in order to achieve a strategic objective; a cluster or summary of results used in summarizing the results framework.

International Financial Institution (IFI): Also known as a multilateral development bank (MDB), a multilateral lending institution that provides resources for development. These institutions, or banks, include the following; Asian Development Bank (ADB) and Fund (ADF), African Development Bank (AFDB) and Fund (AFDF), European Bank for Reconstruction and Development (EBRD), Inter-American Development Bank (IADB), International Bank for Reconstruction and Development (IBRD, or the "World Bank"), International Finance Corporation (IFC), International Development Association (IDA), Middle East Development Bank (MEDB), and North American Development Bank (NADB).

**Joint Planning:** A process by which an operating unit actively engages and consults with other relevant and interested USAID offices in an open and transparent manner. This may occur through participation on teams or through other forms of consultation.

Joint State Department-USAID Strategic Plan: All federal agencies produce a multi-year Agency Strategic Plan (ASP). In 2003, USAID and the Department of State wrote a joint strategic plan detailing USAID and Department of State contributions to the development and diplomacy objectives of the National Security Strategy of the United States. It represents the Agency's overall plan for providing development assistance. The strategic plan articulates the Agency's mission, goals, and program approaches. In 2005, USAID and the Department of State are undergoing a process of revision, which will in part, more closely align the plan with USAID's White Paper Operational Goals.

**Life of Strategic Objective:** This is the approved time for a strategic objective that can be amended at any time. While formal approval is within the overall operating unit's strategic plan, a strategic objective may not necessarily begin and end when a plan begins and ends. No activity helping to achieve a result for a given strategic objective can be implemented beyond that strategic objective's life.

**Limited Scope Grant Agreement:** This agreement is similar to the strategic objective agreement, but is shorter in length. It is used for obligating funds for a small activity or intervention, e.g., participant training or program development and support.

**Loan:** A loan is assistance that must be repaid. Repayment terms for development loans under Development Assistance and the Economic Support Fund are established by USAID in accordance with the Foreign Assistance Act of 1961, as amended (FAA), and the current Foreign Assistance and Related Programs Appropriation Act.

**Manageable Interest:** That which is within USAID's reasonable control, within the context of contracts and grants. That which is within the strategic objective team's reasonable influence, in the context of the strategic objective team including partners.

**Management Services Grant:** A grant to a private and voluntary organization (PVO) that in turn provides management or program support services (e.g., clearinghouse, accounting assistance, evaluation) to other PVOs.

**Mission:** The ultimate purpose of the Agency's programs. It is the unique contribution of USAID to U.S. national interests. There is one Agency mission.

Mission: The Agency field office that oversees USAID activities in a host country.

**Multilateral Assistance:** Assistance which the United States provides to less or least developed countries (LDC) through multilateral development banks, the United Nations agencies, and other international organizations with development purposes.

Multilateral Development Bank (MDB): See international financial institutions.

**National Interest:** A political and strategic interest of the United States that guides the identification of recipients of foreign assistance and the fundamental characteristics of development assistance.

**New Directions:** Legislation enacted in 1973 requiring USAID to focus more of its efforts on helping the poor majority in developing countries.

**Nongovernmental Organization (NGO):** An organization, organized either formally or informally, that is independent of government.

**Non-Presence Country:** A country where USAID-funded activities take place but where U.S. direct-hire staff is not present to manage or monitor these activities. Note that some non-presence countries may have other USAID employees, such as foreign service nationals or U.S. personal service contractors, present.

**Non-Project Assistance:** Program or commodity loans or grants that provide budget or balance-of-payments support to another country. Such assistance is usually funded under the Economic Support Fund or Development Fund for Africa.

**Obligation:** Legal commitment of funds through such mechanisms as a signed agreement between the U.S. Government and host government, contract or grant to an organization, and a purchase order.

**Objective:** A significant development result that contributes to the achievement of an Agency goal. Several Agency objectives contribute to each Agency goal. An Agency objective provides a general framework for more detailed planning that occurs for a specific country and regional program.

**Ocean Freight Reimbursement:** Reimburses private and voluntary organizations (PVO) for up to one -half of their cost in shipping equipment and commodities overseas in support of their development programs.

**Official Development Assistance (ODA):** Assistance on concessional terms (with a grant element of at least 25%), provided by member countries of the Organization for Economic Cooperation and Development's Development Assistance Committee to promote economic development in developing countries.

**Operating Expenses:** Those appropriated funds used to pay salaries, benefits, travel, and all support costs of direct-hire personnel. The "cost of doing business."

**Operating Unit:** An agency field mission or Washington office or higher level organizational unit that expends program or operating expense funds to achieve a strategic or special objective, and that has a clearly defined set of responsibilities focused on the development and execution of a strategic plan.

Operational Year: Fiscal year in progress (current year), presently FY 2005.

**Operational Program Grant (OPG):** A grant to a private and voluntary organization to carry out a specific program.

Organization for Economic Cooperation and Development (OECD): Organization of donor countries that promotes policies designed to stimulate economic growth and development of less developed countries. OECD member countries are Australia, Austria, Belgium, Canada, Denmark, Finland, France, the Federal Republic of Germany, Greece, Iceland, Ireland, Italy, Japan, Luxembourg, the Netherlands, New Zealand, Norway, Portugal, Spain, Sweden, Switzerland, Turkey, the United Kingdom and the United States.

Outlay: Cash disbursement from the Treasury.

**Output:** A tangible immediate and intended product or consequence of an activity. Examples of outputs include personnel trained, people fed, analyses prepared, vaccinations given, policies recommended, technical assistance delivered, better technologies developed, and new construction completed.

**Participant:** USAID-sponsored, less developed country (LDC) national being trained outside his or her own country.

**Peacekeeping Operations:** The program authorized and appropriated for a special type of economic assistance for peacekeeping operations and other programs carried out in furtherance of the national interests of the United States.

**Performance and Accountability Report:** The Agency's performance and accountability report (PAR) synthesizes the Agency program performance for the year ending the past September (e.g., FY 2004). It reports by Agency goal against the Agency's FY 2004 annual performance plan that was prepared and submitted to Congress in 2002. The annual performance plan is a required document under the Government Performance and Results Act. In contrast, the annual budget justification is organized by the operating, or management, units in countries, regions, or Washington. The budget justification reports on the performance of each program managed by each Agency operating unit.

**Performance Budget:** The Agency's performance budget (PB) summarizes the Agency's performance plans for the same year as the budget request year (e.g., FY 2006). It is organized by the Agency goals outlined in the Agency strategic plan. The annual performance plan is a required document under the Government Performance and Results Act. In contrast, the annual budget justification is organized by specific countries, regions, or global programs. The budget justification contains the plans for each Agency operating unit.

**Performance Indicator:** Particular characteristic or dimension used to measure intended changes defined by an organizational unit's results framework. Performance indicators are used to observe progress and to measure actual results compared to expected results. The indicators are usually expressed in quantifiable terms, and should be objective and measurable (numeric values, percentages, scores and indices).

**Performance Plan:** The performance plan identifies annual performance benchmarks of the operating unit. Meeting benchmarks, or the planned levels of achievement for a given year, are considered important steps toward ultimately achieving the ten-year performance goals identified in the Strategic Plan.

**Performance Target:** The specific and intended result to be achieved within an explicit timeframe and against which actual results are compared and assessed. In addition to final targets, interim targets also may be defined.

**Pipeline:** The difference between obligations and expenditures.

**President's Budget:** Budget for a particular fiscal year transmitted to Congress by the President in accordance with the Budget and Accounting Act of 1921, as amended.

**Private and Voluntary Organization (PVO):** A non-profit, tax-exempt and nongovernmental organization established and governed by a group of private citizens whose purpose is to engage in voluntary charitable and development assistance operations overseas.

**Program:** A coordinated set of USAID-financed activities directed toward specific goals. For example, maternal and child health, nutrition, education and family planning activities designed to promote the spacing of children may comprise a program to reduce infant deaths.

**Program Approach:** A tactic identified by the Agency as commonly used to achieve a particular objective. Several program approaches are associated with each Agency objective.

**Project:** A structured undertaking (often involving considerable money, personnel and equipment) of limited duration that is developed through various bureaucratic, analytical, and approval processes in order to achieve a tangible objective (e.g., a school construction project, an adult literacy project). A project should be considered as one of several types of activities that contribute to a given result or set of results. (See Activity.)

**Public Law 480:** The Agricultural Trade Development and Assistance Act of 1954, as amended, which governs administration of the U.S. Food for Peace program. (The term "P.L. 480" is often used to describe food aid.)

Reimbursement: Collection of funds for services provided to recipients outside the USAID.

Reobligation: Obligation of an amount that had been obligated and deobligated in prior transactions.

**Result:** A significant, intended and measurable change in the condition of a customer, or a change in the host country, institution or other entity that will affect the customer directly or indirectly.

**Results Framework:** The results framework explains how the strategic objective is to be achieved, including those results that are necessary and sufficient, as well as their causal relationships and underlying assumptions.

**Results Package:** A collection of activities, including staff and partner involvement, necessary and sufficient to achieve one or more results in a results framework.

**Special Objective:** The result of an activity or activities that do not qualify as a strategic objective, but support other U.S. Government assistance objectives. A special objective is expected to be small in scope relative to the portfolio as a whole.

**Stakeholder:** An individual or group who has an interest in and influences USAID activities, programs and objectives.

**Strategic Framework:** A graphical or narrative representation of the Agency's strategic plan. The framework is a tool for communicating the Agency's development strategy. The framework also establishes an organizing basis for measuring, analyzing, and reporting results of Agency programs.

**Strategic Objective:** The most ambitious result that an Agency operational unit, along with its partners, can materially affect, and for which it is willing to be held accountable within the time period of the strategic objective.

**Strategic Statement:** Strategy Statements replace Operating Unit Strategic Plans. Strategy Statements are brief documents that concisely capture the strategic direction of Operating Unit programs. They are based on the broad policy and strategic guidance provided by the Agency and bureau frameworks.

Support for East European Democracy (SEED) Act: The SEED Act of 1989 (P.L. 101-179) authorizes assistance to Eastern Europe.

**Sustainable Development:** Economic and social growth that does not exhaust a country 's resources; that does not damage the economic, cultural or natural environment; that creates incomes and enterprises; and that builds indigenous institutions.

Target: See Performance Target.

**White Paper:** The January, 2004 paper "U.S. Foreign Aid: Meeting the Challenges of the Twenty-first Century" in which USAID distilled five core operational goals.